



STATE OF FLORIDA  
Department of Business and Professional Regulation

DIVISION OF REAL ESTATE LICENSEES FY-2021-2022

	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
<b>RE</b>	<b>442,959</b>	<b>446,579</b>	<b>449,615</b>	<b>445,052</b>	<b>447,730</b>	<b>450,049</b>						
<b>Sales Assoc</b>												
Current	223,825	226,106	228,470	226,215	228,042	229,398						
Current, Inactive	78,755	79,897	80,693	74,761	75,971	77,050						
Probation	25	24	24	22	24	23						
Suspend	77	89	91	71	78	84						
Invol Inactive	24,329	23,962	23,469	27,897	27,097	26,545						
Military	228	228	228	228	227	227						
<b>Broker/Sales Assoc</b>												
Current	22,269	22,394	22,532	22,412	22,520	22,604						
Current, Inactive	5,321	5,362	5,430	5,072	5,152	5,223						
Probation	0	0	0	0	0	0						
Suspend	4	5	3	3	3	3						
Invol Inactive	1,869	1,855	1,823	2,097	2,063	2,034						
Military	5	5	5	5	5	5						
<b>Brokers</b>												
Current	41,856	42,048	42,185	41,454	41,665	41,860						
Current, Inactive	3,080	3,095	3,120	2,869	2,876	2,885						
Probation	8	6	6	6	6	6						
Suspend	14	18	20	12	12	12						
Invol Inactive	2,724	2,680	2,618	3,284	3,196	3,118						
Military	2	2	2	2	2	2						
<b>RE Corporation</b>												
Current	28,491	28,741	28,897	28,476	28,692	28,873						
Probation	2	2	2	2	2	2						
Suspend	0	0	0	0	0	0						
Invol Inactive	1,991	1,919	1,811	2,311	2,200	2,129						
<b>RE Partnerships</b>												
Current	50	51	51	49	51	51						
Invol Inactive	13	12	12	13	11	11						
<b>RE Branch Office</b>												
Current	4,517	4,560	4,606	4,549	4,575	4,636						
Invol Inactive	518	512	494	536	535	527						
<b>RE Add'l Locations</b>												
Current	537	548	553	350	370	371						
Invol Inactive	302	294	294	365	348	348						
<b>RE Instructor</b>												
Current	767	765	783	706	724	729						
Current, Inactive	632	646	642	508	507	519						
Probation	0	0	0	0	0	0						
Suspend	0	1	0	1	0	0						
Invol Inactive	141	140	135	225	220	214						
<b>RE Schools</b>												
Current	523	528	532	416	427	436						
Suspend	0	0	0	0	0	0						
Invol Inactive	84	84	84	135	129	124						

Application Counts for DRE

	November 2021	December 2021	December 2020
Request BK Exam (Upgrade SL to BL)	306	254	283
Request BK Exam (out-State Applicant)	98	87	98
Request BK Law Exam Mutual Recognition	56	54	53
Request SL Exam	4,200	3,525	3,910
Request SL Law Exam Mutual Recognition	102	122	85
<b>Total for Month</b>	<b>4,762</b>	<b>4,042</b>	<b>4,429</b>

= 112 applications are scheduled for FREC review at the January 11-12, 2022 meeting

Summary of Applicants 'A' = 50, 'B' = 25, 'C' = 15, 'D' = 22

## Exam Performance Summary

Standard Test Center

December 1, 2021 - December 31, 2021

Total Appointments	4,584
Total No Shows	576
Total Canceled	185
Total Graded Exams	3,820

Client Name: FL DBPR Real Estate and Appraisers															
Examination	First Time Takers					Repeaters					Total				
Exam Title	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
FL Real Estate Sales Associate	1,570	694	44%	876	56%	1,847	519	28%	1,328	72%	3,417	1,213	35%	2,204	65%
FL Real Estate Broker	169	88	52%	81	48%	141	48	34%	93	66%	310	136	44%	174	56%
FL Real Estate Laws & Rules	42	28	67%	14	33%	17	9	53%	8	47%	59	37	63%	22	37%
FL Real Estate Instructor	11	2	18%	9	82%	3	0	0%	3	100%	14	2	14%	12	86%
Certified Residential Appraiser	2	0	0%	2	100%	8	3	38%	5	63%	10	3	30%	7	70%
Certified General Appraiser	1	0	0%	1	100%	2	1	50%	1	50%	3	1	33%	2	67%
FL Supplemental Appraiser Laws & Rules Residential	4	4	100%	0	0%	0	0	0%	0	0%	4	4	100%	0	0%
FL Supplemental Appraiser Laws & Rules General	3	3	100%	0	0%	0	0	0%	0	0%	3	3	100%	0	0%
<b>Total</b>	<b>1,802</b>	<b>819</b>	<b>45%</b>	<b>983</b>	<b>55%</b>	<b>2,018</b>	<b>580</b>	<b>29%</b>	<b>1,438</b>	<b>71%</b>	<b>3,820</b>	<b>1,399</b>	<b>37%</b>	<b>2,421</b>	<b>63%</b>

## Exam Performance Summary

Online Proctored

December 1, 2021 - December 31, 2021

Total Appointments	3,031
Total No Shows	392
Total Canceled	308
Total Graded Exams	2,320

Client Name: FL DBPR Real Estate and Appraisers															
Examination	First Time Takers					Repeaters					Total				
Exam Title	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
FL Real Estate Sales Associate	1,039	470	45%	569	55%	1,027	327	32%	700	68%	2,066	797	39%	1,269	61%
FL Real Estate Broker	78	38	49%	40	51%	78	23	29%	55	71%	156	61	39%	95	61%
FL Real Estate Laws & Rules	40	18	45%	22	55%	43	19	44%	24	56%	83	37	45%	46	55%
FL Real Estate Instructor	2	1	50%	1	50%	5	0	0%	5	100%	7	1	14%	6	86%
FL Supplemental Appraiser Laws & Rules Residential	4	4	100%	0	0%	2	1	50%	1	50%	6	5	83%	1	17%
FL Supplemental Appraiser Laws & Rules General	2	2	100%	0	0%	0	0	0%	0	0%	2	2	100%	0	0%
<b>Total</b>	<b>1,165</b>	<b>533</b>	<b>46%</b>	<b>632</b>	<b>54%</b>	<b>1,155</b>	<b>370</b>	<b>32%</b>	<b>785</b>	<b>68%</b>	<b>2,320</b>	<b>903</b>	<b>39%</b>	<b>1,417</b>	<b>61%</b>

## Exam Performance Summary

Combined

December 1, 2021 - December 31, 2021

Total Appointments	7,615
Total No Shows	968
Total Canceled	493
Total Graded Exams	6,140

Client Name: FL DBPR Real Estate and Appraisers															
Examination	First Time Takers					Repeaters					Total				
Exam Title	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
FL Real Estate Sales Associate	2,609	1,164	45%	1,445	55%	2,874	846	29%	2,028	71%	5,483	2,010	37%	3,473	63%
FL Real Estate Broker	247	126	51%	121	49%	219	71	32%	148	68%	466	197	42%	269	58%
FL Real Estate Laws & Rules	82	46	56%	36	44%	60	28	47%	32	53%	142	74	52%	68	48%
FL Real Estate Instructor	13	3	23%	10	77%	8	0	0%	8	100%	21	3	14%	18	86%
Certified Residential Appraiser	2	0	0%	2	100%	8	3	38%	5	63%	10	3	30%	7	70%
Certified General Appraiser	1	0	0%	1	100%	2	1	50%	1	50%	3	1	33%	2	67%
FL Supplemental Appraiser Laws & Rules Residential	8	8	100%	0	0%	2	1	N/A	1	N/A	10	9	90%	1	10%
FL Supplemental Appraiser Laws & Rules General	5	5	100%	0	0%	0	0	N/A	0	N/A	5	5	100%	0	0%
<b>Total</b>	<b>2,967</b>	<b>1,352</b>	<b>46%</b>	<b>1,615</b>	<b>54%</b>	<b>3,173</b>	<b>950</b>	<b>30%</b>	<b>2,223</b>	<b>70%</b>	<b>6,140</b>	<b>2,302</b>	<b>37%</b>	<b>3,838</b>	<b>63%</b>

## Exam Performance Summary

Standard Test Center

January 1, 2021 - December 31, 2021

Total Appointments	58,774
Total No Shows	7,014
Total Canceled	2,984
Total Graded Exams	48,747

Client Name: FL DBPR Real Estate and Appraisers															
Examination	First Time Takers					Repeaters					Total				
Exam Title	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
FL Real Estate Sales Associate	22,565	10,279	46%	12,286	54%	21,841	6,382	29%	15,459	71%	44,406	16,661	38%	27,745	62%
FL Real Estate Broker	1,760	971	55%	789	45%	1,386	443	32%	943	68%	3,146	1,414	45%	1,732	55%
FL Real Estate Laws & Rules	529	349	66%	180	34%	238	135	57%	103	43%	767	484	63%	283	37%
FL Real Estate Instructor	71	18	25%	53	75%	83	23	28%	60	72%	154	41	27%	113	73%
Certified Residential Appraiser	49	24	49%	25	51%	83	20	24%	63	76%	132	44	33%	88	67%
Certified General Appraiser	14	7	50%	7	50%	17	8	47%	9	53%	31	15	48%	16	52%
FL Supplemental Appraiser Laws & Rules Residential	62	59	95%	3	5%	2	2	100%	0	0%	64	61	95%	3	5%
FL Supplemental Appraiser Laws & Rules General	44	41	93%	3	7%	3	3	100%	0	0%	47	44	94%	3	6%
<b>Total</b>	<b>25,094</b>	<b>11,748</b>	<b>47%</b>	<b>13,346</b>	<b>53%</b>	<b>23,653</b>	<b>7,016</b>	<b>30%</b>	<b>16,637</b>	<b>70%</b>	<b>48,747</b>	<b>18,764</b>	<b>38%</b>	<b>29,983</b>	<b>62%</b>

## Exam Performance Summary

Online Proctored

January 1, 2021 - December 31, 2021

Total Appointments	56,033
Total No Shows	5,515
Total Canceled	4,959
Total Graded Exams	45,426

Client Name: FL DBPR Real Estate and Appraisers															
Examination	First Time Takers					Repeaters					Total				
Exam Title	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
FL Real Estate Sales Associate	20,999	10,032	48%	10,967	52%	20,296	6,553	32%	13,743	68%	41,295	16,585	40%	24,710	60%
FL Real Estate Broker	1,555	821	53%	734	47%	1,369	450	33%	919	67%	2,924	1,271	43%	1,653	57%
FL Real Estate Laws & Rules	635	346	54%	289	46%	408	209	51%	199	49%	1,043	555	53%	488	47%
FL Real Estate Instructor	36	11	31%	25	69%	35	11	31%	24	69%	71	22	31%	49	69%
FL Supplemental Appraiser Laws & Rules Residential	51	46	90%	5	10%	4	3	75%	1	25%	55	49	89%	6	11%
FL Supplemental Appraiser Laws & Rules General	36	35	97%	1	3%	1	1	100%	0	0%	37	36	97%	1	3%
<b>Total</b>	<b>23,312</b>	<b>11,291</b>	<b>48%</b>	<b>12,021</b>	<b>52%</b>	<b>22,113</b>	<b>7,227</b>	<b>33%</b>	<b>14,886</b>	<b>67%</b>	<b>45,425</b>	<b>18,518</b>	<b>41%</b>	<b>26,907</b>	<b>59%</b>

## Exam Performance Summary

Combined

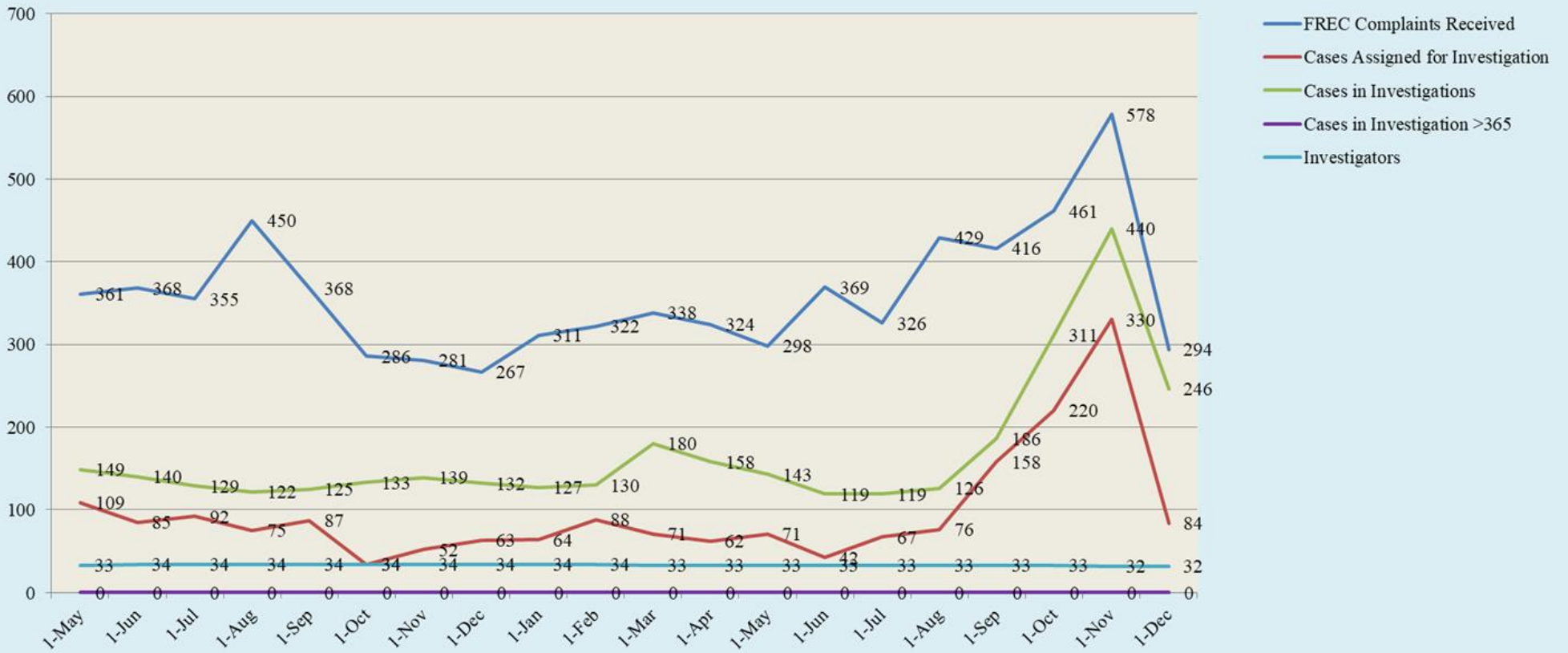
January 1, 2021 - December 31, 2021

Total Appointments	114,807
Total No Shows	12,529
Total Canceled	7,943
Total Graded Exams	94,173

Client Name: FL DBPR Real Estate and Appraisers															
Examination	First Time Takers					Repeaters					Total				
Exam Title	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate	Total Graded	Total Passed	Pass Rate	Total Failed	Fail Rate
FL Real Estate Sales Associate	43,564	20,311	47%	23,253	53%	42,137	12,935	31%	29,202	69%	85,701	33,246	39%	52,455	61%
FL Real Estate Broker	3,315	1,792	54%	1,523	46%	2,755	893	32%	1,862	68%	6,070	2,685	44%	3,385	56%
FL Real Estate Laws & Rules	1,164	695	60%	469	40%	646	344	53%	302	47%	1,810	1,039	57%	771	43%
FL Real Estate Instructor	107	29	27%	78	73%	118	34	29%	84	71%	225	63	28%	162	72%
Certified Residential Appraiser	49	24	49%	25	51%	83	20	24%	63	76%	132	44	33%	88	67%
Certified General Appraiser	14	7	50%	7	50%	17	8	47%	9	53%	31	15	48%	16	52%
FL Supplemental Appraiser Laws & Rules Residential	113	105	93%	8	7%	6	5	83%	1	17%	119	110	92%	9	8%
FL Supplemental Appraiser Laws & Rules General	80	76	95%	4	5%	4	4	100%	0	0%	84	80	95%	4	5%
<b>Total</b>	<b>48,406</b>	<b>23,039</b>	<b>48%</b>	<b>25,367</b>	<b>52%</b>	<b>45,766</b>	<b>14,243</b>	<b>31%</b>	<b>31,523</b>	<b>69%</b>	<b>94,172</b>	<b>37,282</b>	<b>40%</b>	<b>56,890</b>	<b>60%</b>

Months			20-May	20-Jun	20-Jul	20-Aug	20-Sep	20-Oct	20-Nov	20-Dec	21-Jan	21-Feb	21-Mar	21-Apr	21-May	21-Jun	21-Jul	21-Aug	21-Sep	21-Oct	21-Nov	21-Dec
FREC Complaints Received			361	368	355	450	368	286	281	267	311	322	338	324	298	369	326	429	416	461	578	294
Cases Assigned for Investigation			109	85	92	75	87	34	52	63	64	88	71	62	71	42	67	76	158	220	330	84
Cases in Investigations			149	140	129	122	125	133	139	132	127	130	180	158	143	119	119	126	186	311	440	246
Cases in Investigation >365			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Investigators			33	34	34	34	34	34	34	34	34	34	33	33	33	33	33	33	33	33	32	32

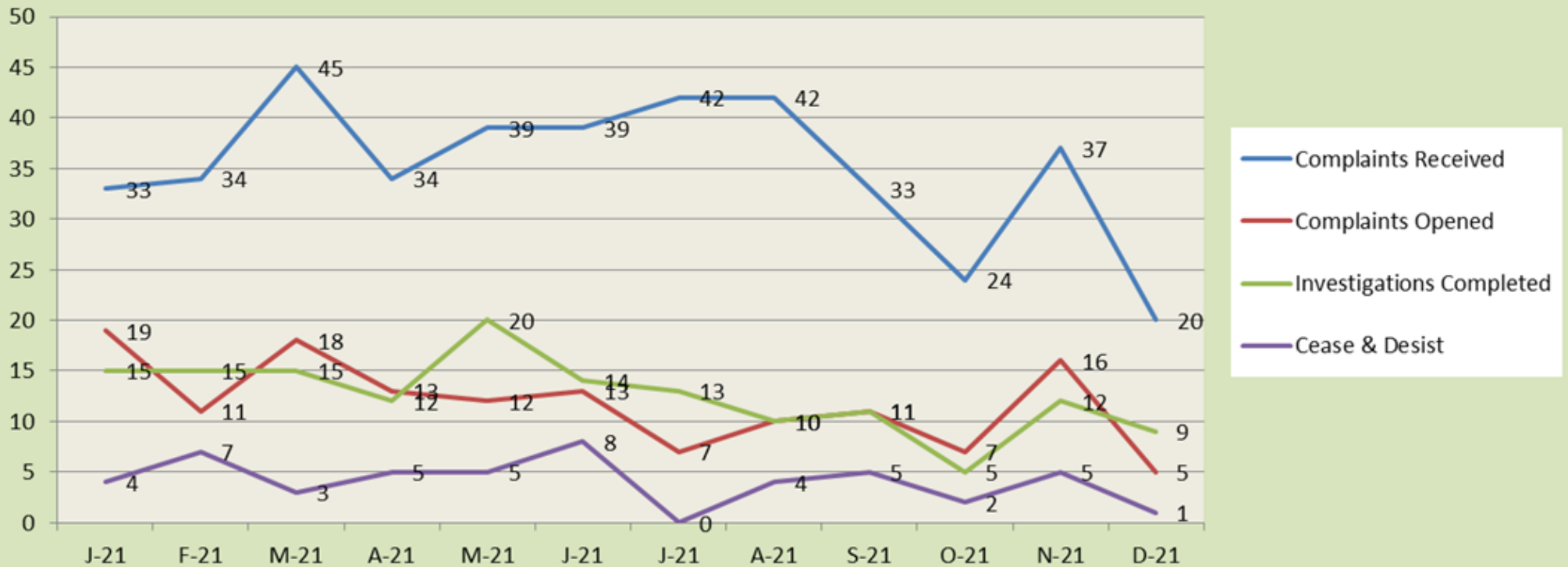
### FREC Investigation Trends





	21-Jan	21-Feb	21-Mar	21-Apr	21-May	21-Jun	21-Jul	21-Aug	21-Sep	21-Oct	21-Nov	21-Dec
Complaints Received	33	34	45	34	39	39	42	42	33	24	37	20
Complaints Opened	19	11	18	13	12	13	7	10	11	7	16	5
Investigations Completed	15	15	15	12	20	14	13	10	11	5	12	9
Cease & Desist	4	7	3	5	5	8	0	4	5	2	5	1

## ULA-FREC Enforcement Trends



## AUDITS/INSPECTION 2021

	JAN	FEB	MARCH	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	TOTAL
INSPECTIONS	15	43	83	107	87	139	72	78	93	100	85	6	908
AUDITS	3	6	13	20	22	28	36	35	22	33	24	4	246

## AUDITS/INSPECTION 2020

INSPECTIONS	87	95	78	3	0	0	0	0	6	33	38	27	367
AUDITS	13	17	22	1	0	0	0	0	1	5	2	3	64