



Palm Beach Harbor Pilots' Association

200 E. 13th Street, Suite B
Riviera Beach, Florida 33404-6930
Office: (561) 845-2628
Email: PBPilots@aol.com

May 21, 2019

Amanda Ackermann
Executive Director
Board of Pilot Commissioners
PO Box 5377
Tallahassee, FL 32314

RE: Response to deficiency noted for Application for Change in Rates, Port of Palm Beach

Dear Mrs. Ackermann:

This is to acknowledge receipt of the deficiency notice and provide a response. As can be seen on the application, page 5 shows the financial projection out through year 2020 which is based on having the same handles as for 2019. As noted, Page 4 only shows through 2019. This is to display a more historical view by including year 2016. As there are only 4 columns, if we add 2020 on page 4 and subtract year 2016, we will have 3 columns that are the exact same. That is, our projection of handles for year 2020 are the same as 2018 and 2019: 2837 handles. As for "The methodology for projecting such vessel traffic," it is based on the variance of vessel traffic, particularly the inability to predict future handles. This is because of the historically inconsistent passenger ship calls. Although there are summations to the contrary which would reduce future passenger ships' calls, we are compelled, for application purposes, to assume they will continue on similar schedules. Therefore, the 2020 projection for handles is assumed to be as the same as the 2019 projections.

Respectfully,

Capt. Reid Hansen

Palm Beach Harbor Pilots' Association

Halsey Beshears, Secretary

Ron DeSantis, Governor

May 14, 2019

Palm Beach Harbor Pilots Association
Attention: Captain Reid Hansen, State Pilot
200 E. 13th Street, Suite B
Riviera Beach, FL 33404-6930

RE: Application for Change in Rates of Pilotage from Palm Beach Harbor Pilots Association

Dear Captain Hansen:

This is to acknowledge the receipt of the application for Change in Rates of Pilotage for the Port of Palm Beach filed on March 12, 2019. After review of the application for completeness in accordance with 61G14-22.007(3), FAC, certain deficiencies have been noted and are enumerated below:

1. Section 61G14-22.005 (6) FAC requires "Projected changes in vessel traffic for the next twenty-four months and the methodology used to reach the conclusion". The application provides projected vessel traffic for 2019 but not for 2020, and the methodology for projecting such vessel traffic is not presented.

Please submit the information to complete your application to:

DBPR/Board of Pilot Commissioners
Pilotage Rate Review Committee
P. O. Box 5377
Tallahassee, FL 32314-5377

If you have any questions, please do not hesitate to contact the Board office at 850.717.1982

Kindest Regards,



Amanda Ackermann
Executive Director
Board of Pilot Commissioners
Pilotage Rate Review Committee

Ahrendt, Anne

From: Ahrendt, Anne
Sent: Tuesday, May 21, 2019 7:52 AM
To: 'captainhansen@yahoo.com'
Cc: Ackermann, Amanda; Richard Law
Subject: RE: Pilotage Rate Application Deficiency Letter

Good morning Captain Hansen,

Could you please put this information on your letterhead. **The information meets the requirement;** we just need it on your letterhead.

Kindly,
Anne Ahrendt
Board of Pilot Commissioners

From: captainhansen@yahoo.com [mailto:captainhansen@yahoo.com]
Sent: Friday, May 17, 2019 11:20 AM
To: Ahrendt, Anne
Cc: Ackermann, Amanda; Richard Law
Subject: Re: Pilotage Rate Application Deficiency Letter

Hello Anne. As can be seen on the application, page 5 shows the financial projection out through year 2020 which is based on having the same handles as for 2019. Page 4 only shows through 2019 to display a more historical view by including year 2016. As there are only 4 columns, by adding 2020 on page 4 and subtracting year 2016, we will have 3 columns that are the exact same. That is, our projection of handles for year 2020 are the same as 2018 and 2019: 2837 handles. "The methodology for projecting such vessel traffic" is due to the inconsistency of vessel traffic, particularly the inability to predict future handles because of the historically inconsistent passenger ship calls. Although there are rumors to the contrary which would reduce future passenger ships' calls, we are compelled for application purposes to assume they will continue on similar schedules. Therefore, the 2020 projection for handles is assumed to be as the same as the 2019 projections.

Please indicate if this email and explanation will suffice.

Respectfully, Capt. Reid Hansen, PB Pilots

On Tuesday, May 14, 2019, 1:32:58 PM EDT, Ahrendt, Anne <Anne.Ahrendt@myfloridalicense.com> wrote:

Good afternoon,

Please see attached.

The original is being mailed today.

With Kindest Regards,

Anne W. Ahrendt

Anne W. Ahrendt

Government Analyst 1

Board of Pilot Commissioners

Phone 850.717.1401

anne.ahrendt@myfloridalicense.com



Please note, if applicable: Pursuant to Section 455.225(1), Florida Statutes, the contents of this email may be confidential. If you have received this communication in error, or if you intend to use, disclose, copy or disseminate its contents, please contact the sender at anne.ahrendt@myfloridalicense.com immediately before doing so.