

EXECUTIVE SUMMARY

Pilotage Rate Review Board

I. General Information

Meeting Type: Port Tour and Rate Request Hearing
Meeting Date: Monday, January 29, 2007, and Tuesday, January 30, 2007
Meeting Location: Marriott Palm Beach Gardens
4000 RCA Boulevard
Palm Beach, Florida 33410

Attendees:

Honorable Clarence Johnson, Chair
Rick Hugins, Vice Chair
Daniel Corn
Steve Reynolds
Robyn Barineau, Executive Director, Department of Business and Professional Regulation
Elise Rice, Government Analyst, Department of Business and Professional Regulation
Ed Tellechea, Assistant Attorney General, Department of Legal Affairs
Richard Law, Certified Public Accountant and Board Consultant
Jorge Viso, President, Florida State Pilots Association
David de la Parte, Counsel for Florida State Pilots Association
Gretchen Rayborn, Executive Director, Florida State Pilots Association
Bill Roden, Palm Beach Pilots Association
Bill Messer, Palm Beach Pilots Association
Matthew Rigby, Palm Beach Pilots Association
Reid Hansen, Palm Beach Pilots Association
Allen L. Thompson, Jr., Executive Director, Tampa Bay Pilots Association
John Wrasse, Tampa Bay Pilots Association
Eric Bryson, St. Johns Bar Pilot Association
Tim McGill, St. Johns Bar Pilot Association
William Wetzel, Ft. Pierce Pilots Association
Mike Cunningham, Port Everglades Pilots' Association
Jim Harhart, Biscayne Bay Pilots Association
Mike Jaccoma, Biscayne Bay Pilots Association
Charles Hafer, Certified Public Accountant, Hafer Company, LLC
Nicole Johnson, Hafer Company, LLC
Joseph Sachs, Certified Public Accountant
Polina Rigby

II. Major Issues/Actions

- The Palm Beach Pilots Association provided a tour of the Port of Palm Beach and their association offices for board members and other interested parties on January 29, 2007.
- At the board meeting on January 30, 2007, the board's consultant, Mr. Richard Law, provided the board with a brief orientation which included the role of the board, the application process, factors impacting pilot income, information on the various Florida

ports, and information on the piloting organizations and their operations. Mr. Law also detailed all the information contained in his investigative report which was included in the agenda.

- Pilots from the Palm Beach Pilots Association including Captain Bill Roden, Captain Bill Messer, and Captain Matthew Rigby provided the board and other meeting attendees with a history of the Palm Beach Pilots Association. These pilots met with their major customers and discussed the proposed rate increase. They explained that the port traffic has decreased and a rate increase is necessary. The Palm Beach Pilots Association works with shipping agents to determine whether or not a particular vessel can safely enter the Port of Palm Beach. They must consider the vessel size, the slack water, weather conditions, and the port particulars such as the narrowing channel and the entrance of the gulf stream just outside the jetties.
- Mr. Charles Hafer and Ms. Nicole Johnson, representatives of the Certified Public Accounting firm of Hafer Company, LLC, which represents the Palm Beach Pilots Association, gave a PowerPoint presentation on the particulars of the Palm Beach Pilots Association.
- After all presentations were completed, the board deliberated and determined that the requested rate increase was justified. The board unanimously voted to approve the requested rate increase for the Palm Beach Pilots Association that will increase their revenue based on existing traffic by 15 percent.

III. Legislation/Rule Promulgation

- There was no legislation or rule promulgation.

IV. Action Required

- Mr. Ed Tellechea, Assistant Attorney General, will prepare a final order in this matter and forward the order to the board office for filing. A conference call will be scheduled for the board to discuss and approve the final order within the next 45 days.

Robyn Barineau
Executive Director
February 2, 2007