

Ken Lawson, Secretary

Rick Scott, Governor

FLORIDA REAL ESTATE COMMISSION MEETING
Division of Real Estate
400 W. Robinson Street, Suite N901
Orlando, Florida 32801
Telephone (407) 481-5662
AMENDED ADMINISTRATIVE AGENDA SCHEDULE
May 19 and 20, 2015
[Notice](#)

Tuesday 8:30 a.m., May 19, 2015

Call to Order; Pledge of Allegiance; Establishment of Quorum; Introduction of Commission and Department Staff

FREC – General Session – Agenda B

- A. Meeting Minutes – April 14 and 15, 2015, FREC General Meeting - *forthcoming*

FREC – Reports – Agenda A

- A. Enforcement Trends and Audits Monthly Reports – *Sara Kimmig, Bureau Chief* – [Reports](#)
B. Unlicensed Activity Monthly Report – *Sara Kimmig, Bureau Chief* – [Report](#)
C. Exam Performance Summary Monthly Report – *Juana Watkins, Director* – [Summary](#)
D. Financial Reports – *Juana Watkins, Director* – [Reports](#)
E. Scholarship Report – *Denise Johnson, Deputy Director* – [Report](#)
F. Application and License Count Reports – *Denise Johnson, Deputy Director* – [Reports](#)

Special Agenda

- Presentation regarding Paperless Licensing – *George Ayrish, Director, Division of Service Operations*

Legal Agenda Schedule

- G. Legal Case Activity Monthly Report – *Andrew Fier, Chief Attorney* - [Report](#)

Escrow Disbursement Orders – *Al Cheneler, Assistant General Counsel* – [EDO Memo](#)

Legal Appearance Docket – *Andrew Fier, Chief Attorney* – [Legal Docket](#)

General Session continued

Rules

- H. Rules Report – *Tom Barnhart, FREC Counsel* - [Report](#)
I. 61J2-1.011 – Fees – discussion – [Rule](#)
J. 61J2-3.008 – Pre-licensing Education for Broker and Sales Associate Applicants – workshop – [Rule](#)
K. 61J2-3.009 – Continuing Education for Active and Inactive Broker and Sales Associate Licensees – workshop – [Rule](#)
L. Annual Regulatory Plan and Biennial Rules Review for 61J2, Florida Administrative Code – [61J2](#)

Special Agenda

- A. Proposed Revisions to Chapter 475 and FREC Administrative Rules Regarding Pre-License Education received from Linda Crawford, Dearborn – [Supporting documents](#)
B. Legislative Proposals – *Juana Watkins, Director*

General Session continued

Review and Consideration of Real Estate Education Courses for Approval or Denial – Agenda A

- M. *Short Sales* – New Course (2.5 hours Specialty CE; Distance) – Application No. 22632 – Todd Cordrey, American Dream Real Estate School
N. *Safety Tips* – New Course (2 hours Specialty CE; Classroom) – Application No. 22633 – Todd Cordrey, American Dream Real Estate School

- O. *Recognizing Discrimination* – New Course (2 hours Specialty CE; Distance) – Application No. 22634 – Todd Cordrey, American Dream Real Estate School
- P. *Effective Contracts* – New Course (4.5 hours Specialty CE; Distance) – Application No. 22635 – Todd Cordrey, American Dream Real Estate School
- Q. *Multiple Offers* – New Course (2 hours Specialty CE; Classroom) – Application No. 22636 – Todd Cordrey, American Dream Real Estate School
- R. *Listing Agreements* – New Course (5 hours Specialty CE; Distance) – Application No. 22637 – Todd Cordrey, American Dream Real Estate School
- S. *Finance Basics* – New Course (4 hours Specialty CE; Distance) – Application No. 22638 – Todd Cordrey, American Dream Real Estate School
- T. *Common Mistakes* – New Course (3.5 hours Specialty CE; Distance) – Application No. 22639 – Todd Cordrey, American Dream Real Estate School
- U. *Valuation, Marketing and Listings* – New Course (3.5 hours Specialty CE; Classroom) – Application No. 22640 – Todd Cordrey, American Dream Real Estate School
- V. *Contract and Risk Management* – New Course (3 hours Specialty CE; Distance) – Application No. 23055 – Todd Cordrey, American Dream Real Estate School
- W. *Home Sweet (Second) Home: Vacation, Investment, Luxury Properties* – New Course (6 hours Specialty CE; Distance) – Application No. 23051 – Dan E. Tracy, The CE Shop, Inc.
- X. *Accredited Buyer's Representative (ABR)* – New Course (12 hours Specialty CE; Distance) – Application No. 23053 – Dan E. Tracy, The CE Shop, Inc.
- Y. *Residential Property Management Essentials* – New Course (4 hours Specialty CE; Distance) – Application No. 23175 – Dan E. Tracy, The CE Shop, Inc.
- Z. *How To Build A Successful New Homes Niche* – New Course (3 hours Specialty CE; Distance) – Application No. 23179 – David R. Fletcher
- AA. *Florida Pre-License Course 203* – New Course (63-hour Sales Associate Pre-Licensure; Distance Ed. Internet Delivery) – Application No. 23193 – Denise DeWoskin, McKissock Education, LLC
- BB. *Current Changes and Pending Changes in Real Estate Law* – New Course (2 hours Law CE; Classroom) – Application No. 22755 – Anthony Suarez, Esquire; Suarez Law Group

Applicant Consent Agendas – Agenda A and B – [Key Lists](#)

Public Comments

Wednesday 8:30 a.m., May 20, 2015

Call to Order; Pledge of Allegiance; Establishment of Quorum; Introduction of Commission and Department Staff

Summary of Applicants – Agenda A and B - [Agendas](#)

Director's Comments

Chair's Remarks

Public Comments

Next Meeting Date

June 16 & 17, 2015, 8:30 a.m. – FREC General Meeting – Orlando

Adjournment