FLORIDA REAL ESTATE COMMISSION MEETING
Division of Real Estate
400 W. Robinson Street, Suite N901
Orlando, Florida 32801
Telephone (407) 481-5662
ADMINISTRATIVE AGENDA SCHEDULE
December 16 and 17, 2014
Notice

Tuesday 8:30 a.m., December 16, 2014
Call to Order; Pledge of Allegiance; Establishment of Quorum; Introduction of Commission and Department Staff

FREC – General Session – Agenda B
A. Meeting Minutes – November 18 and 19, 2014, FREC General Meeting – forthcoming

FREC – Reports – Agenda B
B. Enforcement Trends and Audits Monthly Reports – Sara Kimmig, Bureau Chief – Audits
E. Application and License Count Reports – Denise Johnson, Deputy Director – forthcoming
G. Rules Report – Tom Barnhart, FREC Counsel – forthcoming

Legal Agenda Schedule
Escrow Disbursement Orders – Al Cheneler, Assistant General Counsel – EDO Memo
Recovery Fund Case Docket – Office of General Counsel – RFC Agenda
Legal Appearance Docket – Andrew Fier, Chief Attorney – Docket

General Session continued

Review and Consideration of Real Estate Education Courses for Approval or Denial – Agenda A
A. FHA for Today’s Appraiser – New Course (7 hours – Specialty CE; classroom) – Application No. 21667 – Nichole Fetzeck, McKissock LP
B. CRS 120 Converting Leads into Closings – New Course (8 hours – Specialty CE; classroom) – Application No. 21930 – Regina Harvey, Council of Residential Specialists
C. CRS 121Win-Win Negotiation Techniques – New Course (8 hours – Specialty CE; classroom) – Application No. 21931 – Regina Harvey, Council of Residential Specialists
D. CRS 122 Building a Team to Grow Your Business – New Course (8 hours – Specialty CE; classroom) – Application No. 21932 – Regina Harvey, Council of Residential Specialists
E. Real Estate Sales Agent - New Course (3 hours Sales Associate Post-Licensure/Specialty CE; classroom) – Application No. 22192 – Dana R. Ward, Real Estate Closing Solutions, LLC
F. RevInYou: Business Planning and Best Practices – New Course (3 hours – Specialty CE; classroom) – Application No. 22323 – Cherolyne Fogarty, Walk the Talk Presentations, Inc.
G. **Connecting with Multicultural Homebuyers** – New Course (6 hours – Specialty CE; classroom) – Application No. 22265 – Leticia Oliver, South Florida Real Estate School

H. **Effective Risk Management** – New Course (6 hours – Specialty CE; classroom) – Application No. 22324 – Leticia Oliver, South Florida Real Estate School

I. **Exceeding the Expectations of the Seller** – New Course (6 hours – Specialty CE; classroom) – Application No. 22325 – Leticia Oliver, South Florida Real Estate School

**Special Agenda**

A. Communication Received From Marvin Lewis Gordon
B. Communication Received from John Marabella
C. Communication Received from William R. Miller, J.D, M.B.A.
D. Communication Received from Deborah Thornell

** Applicant Consent Agendas** – Agenda A and B – Key A; Key B forthcoming

**Public Comments**

**Wednesday 8:30 a.m., December 17, 2014**

Call to Order; Pledge of Allegiance; Establishment of Quorum; Introduction of Commission and Department Staff

**Summary of Applicants** – Agenda A – SOA List

**Director’s Comments**

**Chair’s Remarks**

**Public Comments**

**Next Meeting Date**

January 13 & 14, 2015, 8:30 a.m. – FREC General Meeting – Orlando

**Adjournment**