# Real Estate (FREC) Educational Requirements

## Sales Associates:

**Pre Licensure** – As a condition of licensure sales associates must successfully complete a 63-Hour Pre Licensure Course based on the FREC I syllabus and pass the required end of course exam.

**Post Licensure** – All sales associates must complete 45-hours of approved sales associate post licensure courses and required exam(s) within their first renewal period.

**Continuing Education** – In each subsequent renewal period sales associates must complete 8-hours of specialty continuing education, 3-hours of Florida Law Core and 3-hour of Ethics and Business Practices.

## Pre Licensure Requirement

63-hour course based on the FREC I syllabus Inclusive of Exam. These courses may be conducted in classroom and distance education environments. Please refer to Rule 61J2-3.008 Florida Administrative Code for detailed course, delivery mechanism and exam requirements.

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<th>First renewal period (18-24 months)</th>
<th>2nd and subsequent renewal periods (24 months)</th>
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<td>45-hours of sales associate post licensure courses inclusive of exam. These courses may be conducted in classroom and distance education environments. Please refer to Rule 61J2-3.020 Florida Administrative Code for detailed course, delivery mechanism and exam requirements.</td>
<td>14-hours of continuing education consisting of 8-hours of specialty credit, 3-hours dedicated to an update of Florida laws and 3-hours of Ethics and Business Practices. These courses may be conducted in classroom and distance education environments. Please refer to Rule 61J2-3.009 Florida Administrative Code for detailed course and exam requirements.</td>
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## Brokers:

**Pre Licensure** – As a condition of licensure brokers must successfully complete a 72-Hour Pre Licensure Course based on the FREC II syllabus and pass the required end of course exam.

**Post Licensure** – All brokers must complete 60-hours of approved sales associate post licensure courses and required exam(s) within their first renewal period.

**Continuing Education** – In each subsequent renewal period brokers must complete 8- hours of specialty continuing education, 3-hours of Florida law update and 3-hours of Ethics and Business Practices.

## Pre Licensure Requirement

72-hour course based on the FREC II syllabus Inclusive of Exam. These courses may be conducted in classroom and distance education environments. Please refer to Rule 61J2-3.008 Florida Administrative Code for detailed course, delivery mechanism and exam requirements.

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<th>First renewal period (18-24 months)</th>
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<td>60-hours or two 30-hour of brokers post licensure courses inclusive of exam. These courses may be conducted in classroom and distance education environments. Please refer to Rule 61J2-3.020 Florida Administrative Code for detailed course, delivery mechanism and exam requirements.</td>
<td>14-hours of continuing education consisting of 8-hours of specialty credit, 3-hours dedicated to an update of Florida laws and 3-hours of Ethics and Business Practices. These courses may be conducted in classroom and distance education environments. Please refer to Rule 61J2-3.009 Florida Administrative Code for detailed course and exam requirements.</td>
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1st Renewal period is 18-24 months in duration. Required to complete 45-hours of approved Sales Associate Post Licensure courses and required end of course exams.

2nd and subsequent renewal periods are 24 months in duration. Real Estate Licensees are required to complete 14-hours of approved Continuing Education courses and end of course exams (distance Education Courses only).

Unlike the Pre and Post Licensure course content, the Continuing Education requirements for Sales Associates, Brokers and Broker Associates are identical. When you receive an approval for a continuing education course it is valid for all three licensure categories.